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Boards, Leadership and Staff

THE CHESTER COUNTY HOSPITAL Foundation



New this year! Our donor report includes event sponsorship and participation in our donors' total amount of support for this fiscal year.





# LEADING PROVIDER of CARE in THE REGION AND A NATIONAL MODEL FOR QUALITY, SERVICE EXCELLENCE, AND FISCAL STEWARDSHIP.

### **OUR VALUES**

i

### INNOVATION

Anticipate, innovate, and adapt to a changing environment.



### COLLABORATION

Advance the team toward our Vision.



### ACCOUNTABILITY

Collective and individual accountability for superior results.



### RESPECT

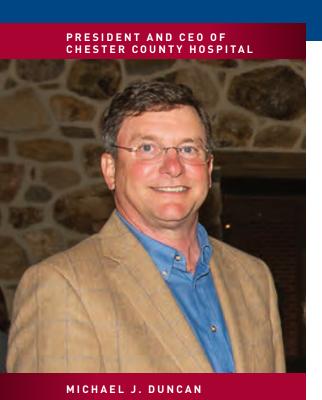
Value self, others, and diversity.



### EXCELLENCE

Strive to exceed expectations on quality, safety, and satisfaction.







Dear Friends,

For the past five years, I have had one of the greatest privileges of my life: being President of Chester County Hospital and serving this great community.

During this time, our hospital team members, patients, community partners, and donors have witnessed tremendous growth and expansion. Our surgical team achieved a significant milestone when they performed their 2,000th robotic case. To keep up with this demand, a second state-of-the-art robot, the da Vinci Xi, was added to the program—funded in part by our generous donors. Other clinical areas of expertise, including cardiovascular services, orthopaedics, cancer and women's health, experienced substantial gains. As a member of the Penn Medicine family, Chester County Hospital is able to provide its patients with access to the latest treatments and technologies associated with a nationally ranked teaching hospital coupled with the convenience and compassion of a hospital close to home. Our patients benefit from the expertise of both.

As the needs of our community are growing, so is our commitment to being the leading provider of care in the region and a national model for quality, service excellence, and fiscal stewardship. Our hospital has served this community for nearly 125 years. Throughout that time we have taken pride in delivering care to anyone in need, regardless of their ability to pay. This fiscal year, Chester County Hospital provided 8.4 million dollars in free and/or subsidized care as part of our commitment to provide health care services to the entire community. Our community partners and loyal donors help make this possible.

Our growth in service and programs has been matched by growth of the hospital's facilities through expansion and renovations on our campus. With patient-centered care a top priority, the conversion of all our patient rooms from semi-private to private has posed some challenging logistics as we renovate or relocate care units. Many of our team members and volunteers have been affected by this transition and have found themselves working in a completely new environment.



What's more, in order to minimize the impact on our patients, we have had to shuttle many hospital team members back and forth to off-site parking locations due to the construction of our parking garage. Our team members and volunteers have managed these changes with grace and the unwavering commitment to provide excellent and compassionate care for everyone who walks through our doors. Essential to this success—our grateful patients, donors, and community partners have provided steadfast support along every step of the way. Together we are building the future of health care at Chester County Hospital.

During 2016, our Surgical Team performed their

# 2,000;

To keep up with demand, a second state-of-the-art robot, the

### DA VINCI Xi,

was added to the program—funded in part by our generous donors. Looking back over the past five years, I am filled with pride for all we have accomplished. Looking ahead, I am enthusiastic and eager to further build upon our successes. Most of all, I am humbled and grateful, for I know and appreciate that without the generosity of community partners and donors, like you, and the hard work and dedication of our hospital team, none of this would be possible. ■

Gratefully,

Michael Duncan

Michael J. Duncan President and CEO Chester County Hospital

### CHAIRMAN OF THE FOUNDATION BOARD



FRANCIS "FRANNY" H. ABBOTT, JR.

The Women's Auxiliary has announced a 125
MILLION DOLLAR COMMITMENT to our NICU expansion and renovation in honor of Chester County Hospital's 125TH ANNIVERSARY in September 2017.

Dear Friends,

Thank you for your generous support over the past year, helping to ensure the best possible care for the Chester County Hospital community. Because of you, exciting advances in patient care were accomplished, and we have made forward-looking commitments to future care initiatives.

With donor support during 2016, Chester County Hospital was able to make Heart and Vascular Center renovations and upgrade technology in the Interventional Cardiovascular laboratory. You helped us invest in fourth floor renovations in our North Pavilion and update telemetry systems for improved quality and efficiency of patient monitoring. Thanks in part to your philanthropy, a new linear accelerator and other advanced radiation oncology equipment and technology now offer improved screening and treatment options.

Our third year of integration with Penn Medicine also brought wonderful two-way benefits: the hospital growing its access to the breadth and depth of expertise of a large academic health system, and Penn learning from our patient-focused culture, providing care with more of a community approach. And, after many years of collaboration in cancer treatment between Chester County Hospital and Penn Medicine, the relationship became fully-integrated with a new name: Abramson Cancer Center at Chester County Hospital.

With your continued support, we look forward to building the future of health care in Chester County. Our newly completed parking garage paves the way to the construction of a new Surgical Procedure Platform and an expanded Emergency Department, replete with the latest technologies and care accommodations.

In addition, we have begun to raise funds for the expansion and renovation of our Level III Neonatal Intensive Care Unit (NICU) and the expansion of our Medical Oncology facilities here in West Chester, providing greater access to these life-saving services close to home.



Your continued support of the Women's Auxiliary to Chester County Hospital is always greatly appreciated. Based in large part on the enthusiasm shown by community donors, the Auxiliary has announced a \$1.25 million commitment to our NICU expansion and renovation in honor of Chester County Hospital's 125th anniversary in September 2017.

The hospital has been a leading healthcare institution for this many years, in large part because of the extraordinary culture of gratitude that exists in the community. Your gratitude inspires generosity, which generates the hospital's capacity to continually respond to our area's needs.

Thanks in part to your philanthropy, a new linear accelerator offers improved treatment options.



Also thanks to donor support, we were able to make fourth floor North Pavilion upgrades. In return, and as a community-focused care provider, Chester County Hospital believes that our social responsibility goes well beyond the number and location of care facilities. Rather, we are committed to the overall health and well-being of the community. Thank you for sharing in this mission. Thank you for your generosity. We could not care for the community, as well as we do, without your support.

Sincerely,

Junia Holball
Francis Franny H. Abbott, Jr.

Chairman

The Chester County Hospital Foundation



Established to honor past, present and future Board Members, the Chairman's Society recognizes the leadership of individuals who have made cumulative donations to the Foundation totaling \$100,000 or more since 1984.

### \$5,000,000 AND ABOVE

Anonymous

Crystal Trust

Mr. and Mrs. Irénée du Pont, Jr.

Mr. and Mrs. Oscar Lasko

Longwood Foundation, Inc.

Mrs. Penelope P. Wilson

Women's Auxiliary to

Chester County Hospital

### \$1.000.000-\$4.999.999

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Estate of David Knauer

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Mr. William G. Warden, Ill\*

Ms. Carol E. Ware

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Anonymous (2)

Estate of Caroline S. Brown

Mr. Henry I. Brown, III

Chester County Community

Foundation

The John J. Ciccarone Family

Diamond Ice Foundation

Estate of John C. Jubin, Jr.

Lucille Mellon Holloway Trust

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SHINE

### \$250,000-\$499,999

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Mr. and Mrs. George C. Mason

Mr. and Mrs. A. Duer Pierce, Jr.

Estate of Leslie B. Schramm

Estate of Cecilia C. Schramm

Springbank Foundation

, ,

Estate of Gilbert P. Talbot

United Way of Chester County

Welfare Foundation, Inc.

### \$100,000-\$249,999

Anonymous (5)

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Vanguard Charitable

Endowment Program

9

West Chester Anesthesia

Associates

Mr. William W. Wylie, Jr.

\*Deceased

\$809,921 unrestricted SUPPORT

\$706,289 auxiliary FUNDRAISING

\$6,033,752

FUNDRAISING TOTAL

during fiscal year 2016

\$2,074,173 restricted SUPPORT

\$2,443,369 capital PROJECTS



In honor of the doctors, both past and present, for their service and care to the greater community, the Founders' Society recognizes donors who support Chester County Hospital's mission by making a gift an annual gift of \$1,000 or more.

### \$500,000 AND ABOVE

Mr. and Mrs. Oscar Lasko

Ms. Mary Alice D. Malone

The Roemer Foundation

Mrs. Penelope P. Wilson

Women's Auxiliary to

Chester County Hospital

### \$100,000-\$499,999

Crystal Trust

Mr. and Mrs. Irénée du Pont, Jr.

Mrs. Marilyn G. Forney

Robert C. Forney, Ph.D.\*

Mr. and Mrs. Robert D. McNeil

Springbank Foundation

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Mrs. Elizabeth A. Parsons

SHINE

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The Chester County Hospital

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Ballinger

Mr. and Mrs. Joseph H. Battin

Mr. Theodore Bohannon

Mr. and Mrs. Paul Brown

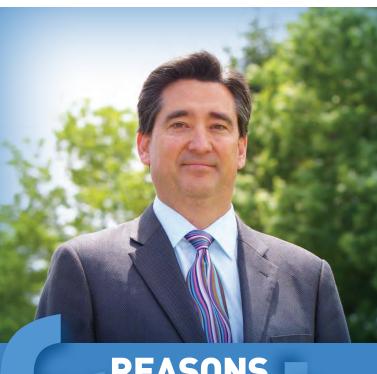
Mr. and Mrs. Edwin A. Brownley, Jr.

Mr Kenneth B Burk

Mr. Richard O. Burk

Cassatt RRG Holding Company

\*Deceased



REASONS for GIVING

STEVEN G. FUKUCHI, M.D.

"We are practicing medicine during an exciting time of growth for our hospital...

Those who came before us built an organization through their work and their philanthropy that we were proud to join and where we chose to practice. It is our responsibility to build on their legacy for our families and future generations—that is why I support Chester County Hospital."
—Steven G. Fukuchi, M.D.,

—Steven G. Fukuchi, M.D., Chief of Staff, Chester County Hospital

### 2016 FOUNDERS' SOCIETY CONTINUED

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ivii. drid iviis. ii viii s. Elebeii idii

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and Mr. Steven R. Herling



# Caring for Our Neighbors

Patricia "Patti" Brennan and her husband Edward "Ed" have lived in the community for 28 years. During this time they have created a dynamic family of six and built two successful local businesses. It takes only five minutes with the Brennan family to see that they are intensely energetic, loving, and joyful. Patti and Ed have supported the hospital since 2011 with their time and treasure, through generous annual and campaign contributions and Patti's roles on the Board of Directors for

The Chester County Hospital and Health System and the Turk's Head Health Services, Inc. She refers to her role on the hospital board as "one of the most transformative experiences".

Taking untraditional routes to their current businesses, the Brennans have been exposed to a rich blend of learning opportunities. Patti has a medical and financial background. She served as an Intensive Care Nurse early in her career and then transitioned to financial planning. Patti ultimately founded Key Financial, Inc., where she currently serves as President and CEO. Ed was a high school teacher and football coach before starting Brennan's Office Interiors.

Throughout their journey they have taken great pride in giving back to the community in which they live. Their contributions evolved over time, starting with sweat equity and intellectual capital, and ultimately including financial contributions as well. These experiences, Patti reflects, "have allowed us to be truly grateful for what we have and the community we live in. As our businesses evolved, we realized that in addition to time and effort, financial contributions to our community were important too. I didn't realize how important that was until I got involved with Chester County Hospital. *(continued)* 

IT IS CLEAR THAT FOR EMPLOYEES AND THE PROFESSIONALS AT CHESTER COUNTY HOSPITAL, PATIENT CARE ISN'T JUST A JOB; IT'S THEIR PURPOSE. IT'S AN EXAMPLE OF WHAT JOHN RUSKIN ARTICULATES IN HIS QUOTE; 'WHEN LOVE AND SKILL WORK TOGETHER, EXPECT A MASTERPIECE. PATTI BRENNAN



U.S. News & World Report ranked Chester County Hospital

> #6 - in the —

PHILADELPHIA METRO REGION

— and — #12

PENNSYLVANIA.

The Centers for Medicare & Medicaid Services (CMS) presented Chester County Hospital ——— with a



Leapfrog Group's
Blue Ribbon Expert
Panel awarded Chester
County Hospital an

"A" GRADE FOR SAFETY.

### THE BRENNAN FAMILY CONTINUED

Insurance companies and the government are cutting back everywhere, and the hospital facility we have today is due to the generosity of the people in Chester County. Now more than ever, our dollars count."

Patti's term on the hospital board took place during a unique time in the hospital's recent history. She served under the leadership of both Perry Pepper and Mike Duncan and witnessed the "nearly seamless transition of presidential roles". Patti also sat on the board committee that evaluated the merger with Penn Medicine. Her board interactions provided insight into the unique culture of Chester County Hospital which she attributes to the approachability of senior management and the synergy they have with physicians and caregivers. "I am not sure how much the community realizes how unique the hospital's culture is. It's a true partnership focused on never being satisfied."

The Brennans are grateful for the services the hospital provides for their community and their family. "Chester County Hospital has a special place in our hearts. Two of our children were born at the hospital and we have made many trips to the Emergency Department—inevitable when raising four active kids!" Recently, their youngest son had a skateboarding accident which could have been a life altering injury with permanent ramifications. "Within minutes of arrival at the hospital," Patti reflected, "this well-oiled machine pulled together with all hands on deck. The care team

assessed his condition and delivered care with FedEx efficiency. Yet, they made us feel like we were being taken care of by our next door neighbor. That's the hidden ingredient that makes this hospital so special...many of the people who work in the hospital are other parents we would see at high school games, at church or walking the dog. They really were taking care of the boy next door."

Grateful for the care received, the Brennans and their son returned to the hospital to articulate their appreciation. The visit reconfirmed Patti's observations about the hospital and its infinite quest to continually innovate and improve care processes and the patient experience. "Four months after the accident, we brought our son back to the hospital to thank Mike Duncan (President and CEO) and the team who responded so quickly to help us. Mike looked my son in the eves and told him that his care experience had exposed a process that could be improved. The hospital has since innovated and changed a protocol to save the next patient precious minutes in receiving their care, and potentially saving someone's life. Mike made my son feel like he was included in this partnership—and from that moment. an instant bond was formed."

We are grateful to the Brennan family for their active involvement at Chester County Hospital and in the community they serve. Their contributions of time and treasure, along with their vocal advocacy for the hospital, are sincerely appreciated.



To honor the Women's Auxiliary to Chester County Hospital and their humanitarian spirit, the Humanitarian Society recognizes donors who make an annual gift of \$100-\$999.

### \$500-\$999

Dr. John M. Abramson

Linda T. Adams RN, DrPH, FAAN

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were consistently rated
ABOVE
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# Doing the Right Thing for Family, Friends and Community



Mary Demetor Latoff
says of her late husband,
William Salem Latoff,
"Although Bill was wellknown in the community
as a philanthropist,
successful businessman,
and civic volunteer, his
true legacy will continue
through the lives he
touched. Bill's deep
faith, Lebanese heritage,
unconditional love for
family and unwavering
lovalty to friends

formed the touchstones of his life."

Becoming a director for DNB First in 1998, chairman in 2003, and CEO in 2004, Bill Latoff served others until his death in January 2016. He was committed to building businesses, dreams, and stronger communities. Bill's daughter, Blair Latoff Holmes, describes her dad as "an accomplished leader who felt he could climb any mountain and inspired others to do the same." During his leadership at DNB First, Bill reinspired the organization to partner with the hospital—a holistic approach to caring for the community, addressing both its financial and health care needs.

In August 2015, when Bill was diagnosed with non-Hodgkin's lymphoma, both he and Mary were optimistic that this was just a temporary setback, and their life together would soon return to normal. Mary says, "Bill was treated by Dr. Dennis Berman and the team at Abramson Cancer Center at Chester County Hospital and Dr. Dan Landsburg at the Hospital of the University of Pennsylvania—everyone went

'above and beyond' for us. Bill could have gone anywhere for his cancer care, yet he wanted to stay close to home, and we had total confidence in his care team." After Bill's passing, DNB First named Mary Latoff to the board of directors where she will continue to represent her family's interest and play a critical role in shaping the future of the nationally chartered community bank that her husband worked so diligently to expand and strengthen.

Supporting Chester County Hospital for many years, Mary says, "Bill was as much an advocate of community health care and Chester County Hospital as he was of community banking. He wanted to ensure that the hospital remained a viable. premier resource for the local community." Bill's legacy lives on as DNB First continues to support the commitment to Chester County Hospital that he championed.

We remember Bill and thank the Latoff family for giving of their time, talent, and treasure to enrich the Chester County community. Those who knew Bill can hear him bidding farewell with his heartfelt, "Be well."

**DNB FIRST** AND CHESTER **COUNTY HOSPITAL HAVE DEEP ROOTS** IN OUR COMMUNITY. STRETCHING BACK MORE THAN 100 YEARS, WE KNOW THAT, IN ORDER TO SURVIVE AND THRIVE. WE **NEED TO ADAPT TO THE WORLD AS IT EVOLVES** AND SERVE THE NEEDS OF THOSE AROUND **US. WHAT MAKES OUR** RELATIONSHIP SPECIAL IS THAT, THROUGH OUR SHARED HISTORIES. **WE UNDERSTAND ONE** ANOTHER WELL, WHEN THE PEOPLE OF OUR COMMUNITY NEED US. WE'RE THERE FOR THEM.

> -WILLIAM J. HIEB, PRESIDENT & CEO, DNB FIRST

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fiscal year 2016

DONORS BY AFFILIATION

**PATIENTS** 

45.84%

**FRIENDS** 

32.34%

HOSPITAL FAMILY

CORPORATIONS & ORGANIZATIONS 6.36%

AUXILIARY MEMBERS **& VOLUNTEERS**  3.59%

**FOUNDATIONS** 

0.67%

**ESTATES** & TRUSTS 0.12%

SUPPORT BY GIVING AREA

46.08%

GIFTS TO SPECIFIC HOSPITAL AREAS

13.42% 40.50%

GIFTS TO THE HOSPITAL'S GREATEST NEEDS

GIFTS TO CAPITAL PROJECTS



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|                                   |                                      |                                     |                                    |



"When my family and I discuss our charitable contributions, we think about which organizations have the greatest impact...Chester County Hospital is always first on our list. As an employee, my family's gift is a symbol of our faith in the hospital's mission to provide high value care to everyone in our community."

—Lynda Wood,

Assistant to Michael D. Barber, Chief Operating Officer

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Mr. Richard L. Ramsey

Ms. Joan L. McClintock



# Caring for Community Near and Far

Robert "Bob" Sumner, DDS, and wife, Pauline, have called Chester County their home for the past 57 years and have faithfully supported The Chester County Hospital Foundation for three decades. Dr. Sumner spent his 36 year career practicing dentistry in our community. In 1987, Dr. Sumner took the first of many trips abroad to provide dental service to people in need.

Over the next 15 years he travelled to the Marshall Islands, Costa Rica, Baja peninsula of Mexico, Brazil, and Honduras,

serving the impoverished in these countries. Since his retirement, he and Pauline have worked together to continue to bring the quality medical care they receive in Chester County to global communities in need.

Their 2002 medical mission trip to La Entrada,
Honduras, would prove to be a life-altering experience.
Bob's compassion for the Honduran people moved him to
establish Serving at the Crossroads in 2004 and open Manos
Amigas Clinic in 2006. Today, as the sole health care provider
in the community, the Clinic continues to expand and has
cared for more than 110,000 patients to date. Serving at the
Crossroads has enjoyed tremendous support from volunteer
care teams from U.S. and international organizations,
including Chester County Hospital. (continued)

Over

THE CLINIC
HAS CARED FOR
MORE THAN
110,000
PATIENTS
TO DATE.



of loyal support for The Chester County Hospital Foundation.

### FOUR

### VOLUNTEER BRIGADES

from Chester County Hospital have provided

# 246

### SURGERIES

allowing many Hondurans to return to work and support their families.

### SHOWING PATIENTS the OPERATING ROOM





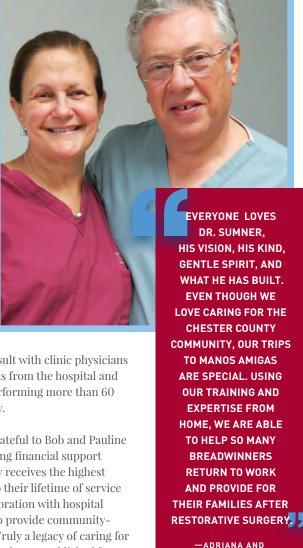
### THE SUMNERS CONTINUED

A key advocate has been Dr. George Trajtenberg, retired chief of surgery, chief of staff, and private practice surgeon at Chester County Hospital. After his initial visit to Manos Amigas, Dr. Trajtenberg was determined to gather together everything he needed to build a fully-equipped operating room, including donations from the hospital.

In 2013, the first Chester County Hospital surgical brigade set up the operating room and performed the first surgeries at Manos Amigas—a total of 56 procedures. Dr.

Trajtenberg continues to consult with clinic physicians and organizes pro-bono teams from the hospital and region each year, typically performing more than 60 surgeries during a week's stay.

Chester County Hospital is grateful to Bob and Pauline Sumner, for their long-standing financial support to ensure that our community receives the highest quality care. We pay tribute to their lifetime of service to Chester County and collaboration with hospital and regional medical teams to provide community-based care across the globe. Truly a legacy of caring for community—near and far—has been established for generations to follow.



GEORGE A.

TRAJTENBERG, M.D.

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AS CHESTER COUNTY HOSPITAL CONTINUES TO ADVANCE COMMUNITY-BASED CARE THROUGH WORLD-CLASS EXPERTISE AND RESOURCES, OUR PATIENTS ARE THE DRIVING FORCE BEHIND EVERYTHING WE DO.

ur hospital's vision to provide the best care for our community is realized through the steadfast support of our team members who consistently go the extra mile. Their commitment to employ our iCARE values of Innovation, Collaboration, Accountability, Respect, and Excellence in every aspect of care they provide for our patients, is remarkable. This year, our team has been extraordinary in their embrace of these values. To stay true to our Vision, the hospital must grow to meet the needs of our community. With our patients' care and hospital experience a top priority—the support of donors and local community partners provides critical resources, enabling the hospital to undertake strategic expansion projects which benefit our community.

Our patients and care teams are exceedingly grateful for the part you play in the medical care and supportive services we provide each day. Your gift of time, financial resources, and leadership, as our loyal and generous donors, is the multiplying force that makes Chester

County Hospital such a special place. As an integral member of Penn Medicine, Chester County Hospital is able to provide our patients with access to the latest treatments and technologies associated with a nationally ranked teaching hospital coupled with the convenience and compassion of a community hospital. Our patients benefit from the expertise of both. *(continued)* 



#### KEYSTONE fFUTURE EXPANSION

The March 2016 ground breaking for the new parking garage represented much more than a needed parking area, rather it demonstrates the next step in Chester County Hospital's vision to build the future of health care in our community. In order to prepare for construction, the hospital needed to remove a significant portion of its parking

spaces. To minimize the impact on our patients and visitors, while supporting the logistical challenge of construction, 600 team members volunteered to help shoulder the burden. Embodying their iCARE values, as they do every day, these supportive team members boarded a bus each workday and shuttled to and from parking lots at Lasko Products, Inc. and West Goshen Shopping Center (owned by The Robbins Companies).

"Our iCARE values and patient-centered mindset are what set our hospital team apart from most," reflects President and CEO Mike Duncan. "I am extremely proud of everyone—all have handled our recent growth and construction logistics with a generous spirit and grace."

SOMETIMES EXPANDING COMMUNITY-BASED MEDICAL CARE REQUIRES MORE THAN FINANCIAL SUPPORT.

LASKO PRODUCTS, INC. IS PLEASED TO PARTNER WITH THE HOSPITAL TO FULFILL A LOGISTICS ROLE DURING CONSTRUCTION OF THE PARKING GARAGE, WHICH WILL ULTIMATELY ALLOW THE BUILDING OF MODERN CARE FACILITIES AND GREATER ACCESS TO PATIENT SERVICES.

—ED MCASSEY,
CHIEF OPERATING OFFICER
LASKO PRODUCTS



AT THE ROBBINS COMPANIES, WE HAVE A STRONG CUSTOMER SERVICE MODEL. WHEN HOSPITAL TEAM MEMBERS STEPPED FORWARD TO PUT THEIR PATIENTS' NEEDS FIRST BY VOLUNTEERING TO PARK OFF-SITE DURING THE PARKING GARAGE CONSTRUCTION, WE KNEW WE COULD HELP EASE THE BURDEN BY PROVIDING CONVENIENT PARKING AT OUR WEST GOSHEN LOCATION. WE ARE PROUD TO SUPPORT THE HOSPITAL IN TAKING THE VERY BEST CARE OF ITS PATIENTS AND WE ARE HAPPY TO BE LONG-STANDING PARTNERS OF CHESTER COUNTY HOSPITAL.

- CHRISTOPHER ROBBINS, CHIEF EXECUTIVE OFFICER
THE ROBBINS COMPANIES



KRAPF BUS COMPANIES HAS BEEN SERVING
THE TRANSPORTATION NEEDS FOR OUR LOCAL
COMMUNITY FOR 74 YEARS. WE ARE PROUD TO
DO BUSINESS WITH A LOCAL INSTITUTION THAT
HAS SERVED THE HEALTH CARE NEEDS OF OUR
COMMUNITY FOR NEARLY 125 YEARS. OUR SHARED
CORE VALUES OF INNOVATION, RESPECT, AND
EXCELLENCE MAKE OUR PARTNERSHIP A NATURAL
ONE. IT HAS BEEN A PLEASURE TO TAKE PART IN
CHESTER COUNTY HOSPITAL'S RECENT GROWTH.

—GARY D. KRAPF, PRESIDENT KRAPF'S COACHES, INC.



In addition, the Lasko family and the Robbins family, who share the hospital's Vision and values, stepped forward to provide critical support for our recent expansion. Through their companies, Lasko Products, Inc. and The Robbins Companies, these families have eased growth logistics by donating the use of their parking lots, ensuring safe, convenient parking alternatives for the team members who shuttled. Special appreciation is also shared with Krapf's Coaches, Inc., for managing the buses and drivers that transported our team daily during construction. We are grateful to these families and the local business community for their steadfast support and understanding during this time of hospital growth.

Thanks to these acts of generosity, our hospital campus is now ready for the next stage of growth. Future plans include erecting a new medical care building and state-of-the-art Surgical Procedure Platform, with the latest technology and patient-focused spaces. Chester County Hospital benefits from a special culture which few health care institutions can claim. Our Vision, Values, and supportive donors are the cornerstones on which we can build the future of health care in our community.



In honor of the nursing staff and the compassionate care they provide, the Capping Society celebrates donors who, since 1984, have been annual benefactors to Chester County Hospital for five or more consecutive years.

| 20 | -24 | ΥĿ | ARS |
|----|-----|----|-----|
|    |     |    |     |

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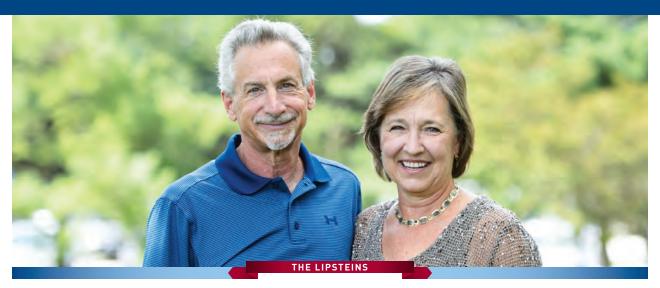
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# Community is What You Make It

Gail and Sanford "Sandy" Lipstein are avid cyclists, gardening enthusiasts, and natural resource conservationists who have given countless hours over the years to help sustain local community services. Gail and Sandy care deeply for their West Chester community of more than four decades and their family has faithfully supported Chester County Hospital for 28 years. "As retired executive vice president and chief financial officer of Comcast Spectacor", Sandy reflects, "it has been very interesting to watch the hospital's growth over the years—probably doubling in size over the last three decades."

As a former physical therapist, Gail has always been interested in health-related topics, and has found herself in need of services from Chester County Hospital on several occasions. The Lipsteins' first encounter with the hospital was more than 34 years ago when they were ready to start their family. Gail would later rely on the cancer care team for her surgery and recovery from breast cancer. She says, "I have always been appreciative of my experiences at the hospital. In addition to the excellent medical care, I have enjoyed attending events at the Abramson Cancer Center at Chester County Hospital, the SHiNE luncheon that raises funds for cancer patients, and 'open rounds' events where the public can learn about the latest clinical advances."

Gail adds, "We have tremendous confidence in the quality services provided at Chester County Hospital. They are able to attract well-qualified doctors, nurses, and specialists and keep expanding with a focus on providing the latest medical advancements." (continued)



Ν

# OUR 2016 CANCER CARE STATS

Across the board, services provided by Abramson Cancer Center at Chester County Hospital saw an increase this fiscal year, most notably an

8.5%

—— in —— chemotherapy visits.



Our highest
market presence in
cancer care continues
to be in breast
and gynecological
sub-specialties, with

**40.7%**—and

45.3%

share in our service area respectively.

#### THE LIPSTEINS CONTINUED

In line with their additional passions and affinities, the Lipsteins remain active with Friends of the Chester Valley Trail and Bike Chester County where Gail serves on both boards, and have been involved with Bala Cynwyd-based Living Beyond Breast Cancer for many years. In director and officer roles, Sandy provides leadership to several foundations and nonprofit organizations serving southeast Pennsylvania.

On top of that, as a Sah Dan, 4th Degree Black Belt, Master Instructor, Sandy has carved time from his busy schedule to train and instruct at Vaughn's Dojang since 1991. As active community members and volunteers who serve a variety of organizations within Chester County, the Lipsteins have been steadfast in their support of Chester County Hospital and its growth. The investment makes sense, as Gail reflects, "The hospital makes expansion decisions from a strong fiscal foundation and serves the community quite well."

We are grateful for Gail and Sandy's loyal support as Chester County Hospital continues to be the leading provider of care in the region and a national model for quality, service excellence, and fiscal stewardship.

#### 2016 CAPPING SOCIETY CONTINUED

United Way of the Greater Triangle
United Way of the National

Capital Area

Vanguard Charitable

Endowment Program

Mr. and Mrs. Anthony

VanRevmersdale

Mrs Anita R Vansant

Mr. and Mrs. Allen L. Venditti

Mr. Harry T. Verngren

Ms. Linda Verno

Mr. Leonard A. Viscusi

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IVII. alia IVII3. ITIOTTIa3 J. Zattiaale

Mr. Curtis Zimmerman

Mr. and Mrs. Richard J. Ziobro

Mrs. Kathleen M. Zopf-Herling

and Mr. Steven R. Herling

\*Deceased

# 1892

In recognition of Chester County Hospital's founding year, the 1892 Society honors partners who have provided for future patient care through planned gifts, such as bequests, life income gift arrangements, or other planned gift options. If you have made such a gift, but are not listed here, or if you are interested in joining the 1892 Society, please contact the Foundation Office at 610.431.5697.

Mrs. Bernardine Abbott

Joseph L. Abbott, M.D.\*

Mary B. Allan, M.D.

Anonymous (3)

Mrs. Susan D. Armstrong

Mr. William C. Baldwin

Dr. and Mrs. Mark E. Beaugard

Mr. Daniel R. Foltz and

Mrs. Colleen Becht-Foltz

Dr. and Mrs. John H. Benner, IV

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Dr. Timothy J. Boyek

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Mrs. Mary T. Brauman

Mrs. Mary Baker Brown

Ms. Sharon L. Brown

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Mrs. Anna May Clark

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Mrs. Mary Ellen Cornelius\*

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Ms. Georgia A. George

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Dr. and Mrs. Barry C. Hertz

Dr. and Mrs. William C. Hewson

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Mr. and Mrs. Stephen P. Hoyt

Dr. William J. Hurley

Dr. Robert H. Huxster and

Dr. Barbara Forney

Mr. Philip Jamison

Mr. and Mrs. Eldridge R. Johnson, II

Ms. Mary Ellen Josephs

Mrs. Claire F. Karpov

Mrs. Nancy H. Knauer

Mr. John D. Komar

Mr. and Mrs. Dallas L. Krapf

Debra G. Loeb, M.D.

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Mrs. Elizabeth H. McFadden

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Mr. and Mrs. Deacon Shorr

Mr. and Mrs. Peter D. Shoudy

Mrs. Margaret Skillman

Mr. and Mrs. Kenneth H. Slack

Dr. and Mrs. L. Peter Soraruf, IV

The Honorable and

Mrs. Walter K. Stapleton

Mrs. Barbara J. Stonestrom

Mrs. Elizabeth D. Strode

Mrs. Elizabeth B. Stull

Mr. Thomas C. Swett

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Mr. and Mrs. Leonard Traines

Dr. and Mrs. Nicholas A. Vaganos

Mr. and Mrs. Joseph J. Viscuso

Dr. and Mrs. Michael J. A. Ward

DI. di la IVII S. IVII CI la CI S. 7 L. VVal

Mrs. Mary G. Warden

Ms. Carol E. Ware

Ms. Nancy E. Wilkinson

Dr and Mrs Charles R Wolf

Mr. and Mrs. William S. Wood, II

Mr. William W. Wylie, Jr.

\*Deceased





Many donors choose to recognize a family member, loved one, friend, physician, or care giver by making a donation to The Chester County Hospital Foundation. Listed here are those remembered or honored by a gift in fiscal year 2016.

| IN MEMORY                | Jerome Biddle           | Nash M. Childs         | Paul J. Dukes             | Charles S. Glore       | William A. Huebner   |
|--------------------------|-------------------------|------------------------|---------------------------|------------------------|----------------------|
| Joseph L. Abbott         | Nora Biddle             | Jody Cialini           | Bonnie M. Duncan          | Catherine A. Gochnauer | Parents of Richard   |
| Louis J. Alexander       | Elizabeth A. Blickos    | Evelyn Ciarrocchi      | Francis W. Eick           | Anthony T. Gravinese   | and Joanne Hutton    |
| William B. Allman        | Jennene Bonsall         | Albert C. Cinorre      | Walter and Doris Eldredge | W. Perry Gresh         | Rose A. lezzi        |
| Walter Allwoerden        | Norma J. Bosworth       | Alan F. Clark          | Mary Elizabeth B. Emerson | Stacey D. Griffith     | Usanio T. lezzi      |
| Rubina L. Andreozzi      | James J. Bourke         | Sharon Clarke-Smith    | Dorothy M. Eppehimer      | Evelyn Griste          | Jung S. Ives         |
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| Paula Ballard            | Frederick R. Brown      | Beula Cunningham       | Adele A. Fanning          | Michael J. Halpin      | G. Doyle Jarrett     |
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| H. Harold Barnett        | Thomas E. Brown         | George P. Dargay       | Kathryn M. Fell           | Joyce P. Hargraves     | Smt VijayaLakshmi    |
| Burnetta G. Barry        | Raymond L. Browning     | Marian Webb Darlington | Anna Marie Finigan        | Mary L. Harris         | Kanakagiri           |
| Edgar M. Barton          | Jay F. Buffan           | George Dascher         | John Fiore                | Linda Hartman          | Leroy H. Kane        |
| John Batchelor           | Fannie G. Burch         | Kathleen Davis         | Lena Fiore                | G. Michael Hawkins     | Ethan Kash           |
| William A. Bauernschmidt | Dorothy F. Burk         | Sargio J. De Michiel   | John L. Fischetti         | Diane Z. Heald         | Arlene M. Kavanaugh  |
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| David T. Beard           | Marian A. Byrnes        | Warren M. Devonshire   | John S. Foster            | John H. Hewlett        | Walter L. Kester     |
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# Serving the Community for the Betterment of Others

Ann and Alan Clark were married 65 years and 65 days, 'til death parted them, taking Alan on January 2, 2016. Ann recalls the first day she saw Alan in Driver's Ed class at Haverford High School, "He was so charming; he caught my eye immediately." The Clarks moved to West Chester in 1957 when Alan joined Prudential Insurance Company. where he excelled for 35 years. While working and raising their family, both Alan and Ann were very active in their church and volunteered with dozens of community organizations, including Chester County Hospital. Ann was a patient escort for 10 years. She took a break from volunteering to earn her degree from Immaculata University and teach home economics for 18 years. Upon her retirement. Ann returned to her role as patient escort for another 13 years.

When Alan wasn't watching a Phillies game, playing softball, or leading a men's prayer group, he was active with the Men of Chester County Hospital and volunteered on the executive committee of the Chester County Hospital May Festival. Alan was fond of saving. "Life is not a rehearsal: this is it." When he retired. Ann urged him to volunteer at the hospital, and he enjoyed his time in the Emergency Department (ED), making up beds, giving patients a coffee, a blanket, or a good laugh. Ann says, "Everyone in the ED appreciated his company and sense of humor." After his passing, the nursing department remembered Alan and paid tribute to his years of service, naming him recipient of the GEM Award in spring 2016, given to those who go the extra mile to improve patient care.



totally involved, and it was always a great experience. The people and the volunteers were amazing. When I needed medical care, those experiences were excellent. also. Chester County Hospital Foundation was an obvious choice for a bequest," says Ann. "Being in the Auxiliary Board meetings as President of the West Chester Evening Auxiliary for four years, I knew the finances

THE CLARKS

The Clark's gift through their will helps complement their legacy of service and support for Chester County Hospital ensuring that the hospital is ready to meet the needs of the community for future generations. (continued)

volunteering in the

Emergency Department.

#### THE CLARKS CONTINUED

With her active volunteering days at the hospital behind her, Ann volunteers at Willistown United Methodist Church and spends time with her six children, twenty-two grandchildren, and soon-to-be seven great grandchildren, saying, "All but one of our children chose to stay and raise their families in West Chester—this is truly a special community."

Thanks to the loyalty and generosity of volunteers and donors who have remembered Chester County Hospital in their estate plans, like Ann and Alan, the hospital stands ready to serve the next generation of their family and the Chester County community.

ALAN WAS
A TRUE
GENTLEMAN
AND WE WERE
FORTUNATE TO
HAVE KNOWN AND
WORKED WITH HIM.
CHESTER COUNTY
HOSPITAL AND THE
COMMUNITY-AT-LARGE
ARE BETTER BECAUSE
HE CARED. HE WILL MOST
CERTAINLY BE MISSED.

**BSN. RN. EMERGENCY** 

DEPARTMENT

#### 2016 TRIBUTE GIFTS CONTINUED

Marvanne LaMaina Dalton W. Lambing Bernhart W. Langer Michael R. Langer Robert E. Latina William S. Latoff Fleanor and James Latta Ir Paul Lavallee Joan C. Lepore Melanie O. Lerov Papa Leschina R. Scott Lewis Betty Lichty Joanna Loftus Linda F. Logan Frank Lovisa Jean and Anthony Lov Albert A Lucine James E. Lvons Linda L. Mahan Kav Malanv Carl A. Malatesta Joseph M. Mandes John F. Manning Josephine E. Manos Vincent R. Margera Nathan A. Markowski Hope W. Martin Phyllis B. Martin Dorothy K. Maslin Amelia P. Mason Lewes A. Mason Hugo R. Maucher Marv L. Maucher

Loretta S. Maxwell

Dolores Mavernick

Irene Maziarz

McAnally / Stillmun Families Kathleen McBratnie Montgomery H. McClure Ruth McCoach Ellen B. McCormick Charlotte McCullough Patrick J. McHugh Mary P. McKay Catharine McKee lack McKenna M. Ralph McMillan Kim E. McNeill Angeline L. McNelly Carrie and William Mendenhall Barbara L. Mento Ralph A. Merlini Gretchen Metz Anita M. Miller Michiel L. Miller O'Neal Robert A. Montgomery Michael F. Moore Mother of Mr. Richard Louden Peter Muhlenberg Anneliese Nagel Margaret R. Nagy Sophie C. Nagy Lucia G. Napoleone Grant F. Nelson Helen Nelson Ahimon Nesa Teresa B. Nichter Alan Nielsen Joseph N. Novielli, III Catherine O'Neill

David M. Ondish Nancy Oppelt William Oppelt Linda D. Pagano Carolyn J. Pancoast Rosemarie and Edgar Paski Jacob R. Paulson James C Pellini Robert F Penman Thomas R Peraino F Victor Pesce Robert Pinto Jacqueline C. Pitt George Podhiny Emily Anne Poole Connie and Doug Porta Helen Powell Kathleen G. Powers Olga Procht L. Donald Prutzman Betty G. Pullekines Dipti Purkayastha William C Reardon Charles Reed Eleanor Reed Giacomo Regalmuto Esther T. Rennard Alice and Charles Rhoads Helen I Rice Bonnie Robinson James L. Ronev Dorothy Rose Claire L Rossiter Helen B Rothrock Henry A. Rothrock John F. Ruaaeri Theresa N. Russo

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Jean M. Oakes

#### 2016 TRIBUTE GIFTS CONTINUED

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E. Bever Yahres

Jean T. Yarnall George J. Zacharkiw George S. Zacharkow Mary G. Ziegler

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Chester County

Hospital NICU Chester County Hospital NICU Nurses Chester County Hospital Wound Care Staff Jane Crawford Melissa L. Delanev Phyllis A. Dennison Janet Devine Verdi J. DiSesa Cvnthia Domsohn David Dreisbaugh Susan Dreisbaugh Michael J. Duncan Donald L. Emery Jessica A. Emmons Kenneth J. Fitzpatrick Kelly Foltin Suzanne B. Freney Suzanne P. Freney Ronald A. Fronduti Thomas E. Gavin Alvssa George Renee M. Giometti David G. Gold Morrie G. Gold Diane G. Goldberg Edward and Rochelle Grossman Mary L. Gunning Alan W. Hackney Donna M. Hagerty Clarissa Hake Samantha Hennessy Joan F Herald Maureen R. Hewitt Julius S. Hevman

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Salimi A. Wirjosemito
Lynda L. Wood
William W. Wylie, Jr.
Maria B. Yeo
Jim Yiaski ■

\*Deceased



# Patient satisfaction rates for our OUTPATIENT RADIOLOGY SERVICES

This is the highest rating in the past two years.



THIS PAST SPRING, IN THE SPIRIT OF NATIONAL DOCTORS' DAY AND NATIONAL NURSES WEEK, WE INVITED OUR PATIENTS AND LOYAL COMMUNITY OF DONORS TO MAKE A GIFT IN RECOGNITION OF THE EXTRAORDINARY CARE THEY HAVE RECEIVED AT CHESTER COUNTY HOSPITAL.

e asked them to nominate a doctor, nurse, therapist, technician, or other staff member to be their "Health Care Hero."

The responses we received were heartfelt and grateful—celebrating the care, commitment and compassion that the Chester County Hospital family provides daily for our community.

Approximately 243 Chester County Hospital team members were recognized for providing outstanding

loyal Excellence collaboration resultant Acadum Growth Loyal advocates leadership secured to a mwork leadership leadership secured to a mwork leadership leadership secured to a more leadership caring evidence based practice Campassion at evidence campassion at compassion at leadership caring modern caring modern compassion at leadership caring modern compassion at leadership caring modern caring mo care and making a difference in a patient's or caregiver's life. To acknowledge their inspirational COLLABORATION patient patient leadership patient safety, innovation COLLABORATION commitment to our hospital, thoughtful caring ACCOUNTABILITY patient caring The Chester County Hospital evidenceadvocates dedicated patient Foundation presented each Hero practice dynamic evidence based practice compassion dedicated RESPECT teamwork loyal dedicated with a commemorative lanyard, ID novation flexibility thoughtful caring badge clip and a copy of the grateful healing advocates EXCELLENCE patient note. The Heroes' reactions in collaboration safety
flexibility collaboration

caring aynamic receiving this honor were emotional and RESPECTFUL humble-a true testament to the special culture of patient loyal caring that exists at Chester County Hospital.





#### **HEART AND VASCULAR**

(ABOVE AND LEFT)

"Thank you to the team members in the Heart Cath Lab for their dedication to improving a patient's life." Gratefully, Gabrielle C. Deane



**243** 

CHESTER COUNTY HOSPITAL TEAM MEMBERS WERE RECOGNIZED.

We are proud of our Chester County Hospital

#### HEALTH CARE HEROES

who inspire confidence and loyalty in our patients creating a culture of grateful giving.



## HEMATOLOGY / ONCOLOGY (ABOVE)

"Dr. Jane Sunoo, Dr. Pamela Scott, and Dr. Maureen Hewitt offer and deliver exceptional skills, experience, and care. All three are concerned about the total person in their care and treat the entire patient/client.

They are rare finds."

Gratefully,
Susan R. Austin, Ph.D.

# Nurse Loretta McAnally for her magnificent care of Jimmy and Michael during their stay in the NICU. She was the ultimate professional and most skillful in caring for the boys as well as calming us." Gratefully.

Mr. and Mrs. Dale Bonsall

**NICU TEAM** 

(OPPOSITE PAGE, ABOVE)

"The parents and grandparents

will be eternally grateful to



#### CRITICAL CARE / ICU

"The ICU Staff nurtured me through a life-threatening illness with kindness and proficiency. Their care-giving was a major factor in my recovery." Gratefully, Brenda A. Aiken

#### HEALTH CARE HEROES

John H. Benner, IV, M.D.
Dennis A. Berman, M.D.
Susan Chang, M.D.
Phyllis A. Dennison, RN, CV-BC
Kenneth J. Fitzpatrick, M.D.
Kelly Foltin, BSN
Alyssa George
Mary Lisa Gunning, M.D.
Donna M. Hagerty, RN
Maureen R. Hewitt, M.D.



Harry J. Hutchinson, III, D.O. Chervl A. Johnson, M.D. Marcella Kubovsak, RN OCN Brandt S. Loev, D.O. Loretta S. McAnally. BSN, RNC-NIC Karin B. Narula, BSN Gregg L. Neithardt, M.D. Amy Nguyen, MSN, RN John Potts, D.O. Pamela P Scott M.D. Thomas J. Sinclair, M.D. Jane Sunoo, M.D. Michele T. Tedeschi, M.D. W. Clav Warnick, M.D. Steven Weiss, M.D. CRITICAL CARE /

## CRITICAL CARE /

Clarissa Hake, RN, CCRN Sherry Harding, RN Robin Haskell, CRNP

Theresa Haverson RN Suzanne M. Henrick, MSN, CCRN Moira Hoch, CCRN Mary F. Keating, RN, CCRN Mary Keirsey, MSN, CRNP Margaret Kramaric, BSN, CCRN Mary Ellen Lakis, RN, CCRN Hannah Lesch, MSN, CCRN Denise Maguire, RN Sarah Mavin-Anderson, RN Catherine M. McFadden, RN Charles McFadden Peaav McGirr-Crowlev, RN Kathleen McGurk, RN Katherine McIntire, RN Julia McLean, RN Kimberly A. Mogck, RN Kyung Moon-Lee, RN Tvlena Mvers Melanie Passe, BSN Grace A. Peters, CCRN, CNRN William Pezzotti, MSN, CRNP Lisa C. Platt Diane Powers, BSN Debra Ouiroz, BSN, CCRN Agnes Reichenbacher, CCRN Pamela Repetto, RN June C. Rickers, MSN, CCRN Sarah Riddle CCRN Dena M Rocchio, MSN, CCRN Michelle Root, BSN, NP Susan Savini, PhD, CRNP, RN Jennifer Secord, RN, CCRN Jacqueline Sharp, BSN Kristin Shiban, MSN, CRNP Paula Sinclair, BSN Megan Slover, BSN, CCRN Jamee Smith, BSN Mary Smythe, RN, CCRN Maureen Spires, BSN

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#### HEMATOLOGY / ONCOLOGY

"Having cancer upends your life in ways a person can never anticipate. Fortunately having Michele Tedeschi as my oncologist makes this experience a lot less stressful.

She is thorough, knowledgeable and professional, but more importantly she is kind and caring. I wouldn't want to have anyone else in my corner more than she."

Gratefully, Ellen DiSanti

Lisa M. Patterson, RN
Jennifer Peat, MSPT, CIMI
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Kimberly Puzzangara, BSN
Amanda Rainstein, BSN
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Tracey Whalen
Amy Zak. RN

To the best of our knowledge, this list is accurate and reflects the Chester County Hospital team members who were named as Health Care Heroes by grateful patients in the spring of 2016. We apologize if there are any inaccuracies or omissions.

# IMPACT

OF THE AUXILIARY ON
PATIENT
CARE

## \$500,030

completed Catheterization Lab pledge to help fund the new Cath Lab 3 which will be used for complex ablation cases, laser peripheral vascular intervention and other complex peripheral vascular procedures

**\$82,192** given to the Neonatal ICU

\$38,134

completed pledge (\$500,000) for 3-D breast mammography technology

\$25,550

enhanced Neighborhood Health Services \$22,500

supported the Prenatal Clinic

\$22,150

enhanced the Abramson Cancer Center at Chester County Hospital

\$9,958

supported 14 nursing scholarships, various Nurses Week gifts, and enhanced education and certification opportunities for nurses

\$5,675
aided the Diabetes
Program

\$100 unrestricted support

# The Women's Auxiliary to Chester County Hospital

The Women's Auxiliary to Chester County Hospital was founded in 1893, just one year after the hospital's founding. The volunteer group was organized for the purpose of extending the interests of the hospital to all parts of the County and to raise funds for the hospital. It also provides personal services in the hospital through hospital-Auxiliary coordinated programs. Today, with approximately 350 dedicated members, the Women's Auxiliary continues to raise

friends and funds for the hospital.

Representing 10 community-centric branches, Women's Auxiliary volunteers work together to present 26 community events and fundraisers each year. In fiscal year 2016, their dedication and energy resulted in \$706,289 raised for worthwhile patient care initiatives at Chester County Hospital.



Above Left: Executive Board and Branch Presidents. Above Right: Presenting proceeds from the Polo Cup event.

In addition to raising money, Auxilians dedicate countless hours and personal resources to benefit the patient experience. Their support of the Women's Auxiliary Gift Shop (WAGS), located within the hospital, and The Encore Shop in Kennett Square, is key to the success of these important sources of funding for the hospital.

The breadth and depth of The Women's Auxiliary activities are too vast to capture in a snapshot. Their remarkable support and the community engagement fostered by their efforts are the very fabric of our generous community of patients, friends, neighbors, and area businesses. Chester County Hospital is humbled and grateful for their steadfast partnership and support.

# Auxiliary Pledge: The Birth of an Era



As said by one of its treasured members, Jackie McCalla, the Women's Auxiliary's most recent pledge (announced in May 2016) is truly the birth of an era for health care in Chester County. To celebrate the hospital's upcoming

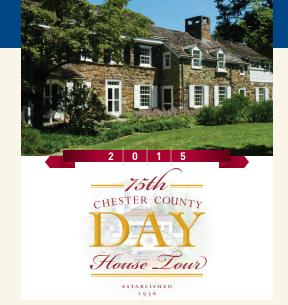
anniversary and 125 years of delivering excellent care in Women's and Children's Health, the Women's Auxiliary to Chester County Hospital has pledged \$1.25 million over the next two years to Neonatal Intensive Care Unit (NICU) expansions and renovations.

Chester County Hospital—a part of Penn Medicine—provides care for more than 300 premature infants and full-term babies with health challenges each year, with a 36% increase over the past three years. Recent demand for newborn intensive care requires our neonatology team to care for a monthly average of 10 to 16 babies at a time, in a current space ideal for 12. Research shows that newborn outcomes improve within a specific environment, and updated space planning with a mix of private rooms and shared space will support care that is family-centered, helping fragile newborns to thrive. Additional improvements include a transition room, a larger nutrition room, and closer nurse monitoring stations with a more direct view.

The Chester County
Hospital Foundation is
proud to partner with
the Women's Auxiliary in
their pledge to support
a brighter future for our
tiniest patients!



Above: Auxiliary members present The Chester County Hospital Foundation with a check from the 75th Annual Chester County Day



## 75th Annual Chester County Day

An Event of the Women's Auxiliary to Chester County Hospital
Organized by The Chester County Day Committee
Co-Chairs: Louise Milewski and Karen Weber
Benefiting the Women's Auxiliary Pledge
to Chester County Hospital

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#### 24th Annual Dilworthtown Inn Wine Festival

An Event of the Women's Auxiliary to Chester County Hospital Organized by the Brandywine and Greystone Auxiliaries Benefiting Abramson Cancer Center at Chester County Hospital and Neighborhood Health

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Daluli los nestaurar

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......

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Ms. Joan Goldschmidt

Goose Creek Grill

Greystone Auxiliary

#### 10th Annual St. Patty's Day Beef, Beer, Boogie

An Event of the Women's Auxiliary to Chester County Hospital Organized by the Greystone Auxiliary Benefiting the Women's Auxiliary Pledge



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Nails & Bevond

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# Fundraising Matters DASH 4 DIABETES

Chester County Hospital has one of the most comprehensive diabetes education programs in the region. Recognized for excellence by the American Association of Diabetes Educators, our classes instruct individuals how to self-manage diabetes with proper nutrition, carbohydrate counting, medication, exercise and home blood sugar tests. It is our mission to prevent barriers that could prohibit our patients from getting the optimal health care that they need, including supplies, office appointments, and access to diabetes education.

Many of our diabetes patients receive care in our pre-natal clinic and come from Spanish speaking households. This year, monies raised by the Dash 4 Diabetes helped fund the hiring of a per diem bilingual dietician, increasing the effectiveness and efficiency of communication and treatment provided by our hospital team for the Spanish speaking patients they serve. The addition of a bilingual team member is a huge asset to our Diabetes Self-Management Program as it avoids having to provide education through a third person which can reduce the effectiveness of the teaching.



Dash 4 Diabetes funds were also used to purchase specialized kits for women with gestational diabetes that contain all of the blood sugar testing supplies needed to see the patient through the remainder of her pregnancy. Meters provide voice commands to help direct the testing, and can be set to Spanish or English language.

We are grateful to the corporate sponsors, volunteers, and participants who made the 22nd Annual Dash 4 Diabetes a success—providing community awareness and critical funding for the Diabetes Self-Management Program at Chester County Hospital. ■



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ORGANIZATIONS TO THE
BEST OF OUR ABILITY.

WE BELIEVE IN THE IMPORTANCE OF SHARED RESPONSIBILITY AND OUR ROLE IN IMPROVING THE FUTURE FOR US ALL. IT HAS BEEN A PLEASURE TO PARTNER WITH CHESTER COUNTY HOSPITAL AND THE DASH 4 DIABETES OVER THE PAST SEVEN YEARS. I AM PROUD OF THE CARE AND SERVICES THAT THE HOSPITAL'S DIABETES SELF-MANAGEMENT PROGRAM PROVIDES FOR OUR COMMUNITY AND I AM GLAD THAT OUR PARTICIPATION IN THIS FUNDRAISER HAS HAD A POSITIVE IMPACT ON THE PROGRAM AND THE PATIENTS IT SERVES.

-JAMES S. DENHAM, PRESIDENT, ARTHUR HALL INSURANCE





### 22nd Annual Dash 4 Diabetes

Benefiting the Diabetes Self-Management Program Kennedy Marie Canzoneri 2016 Award Winner: Sean Duffy

#### GOLD SPONSOR

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Care Companies

#### KIDS FUN RUN SPONSOR

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Mas Mexicali Cantina

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Mr. and Mrs. John F. Wehler

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Chester County Eve Care Associates

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Family Practice Associates of

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Chester County Running Store

Henderson High School

Kildare's

Mas Mexicali Cantina

Mitch's Market Street Gvm

Premier Personal Training Studio

Thomas Chevrolet

West Chester Borough Police

West Chester Parking Services

West Chester Sheriff's Dept.

YMCA of Brandywine Valley ■

#### 5th Annual Health Kick

Presented by Master P's World Class Tae Kwon Do Chair: Master John Pasquantonio Benefiting Abramson Cancer Center at Chester County Hospital

Mr. Robert J. Barsotti

Mr. Edward Behrens

Mr and Mrs David A Bershas

Bimmerzone Corp.

Mr. and Mrs. James Breen

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Mr. Robert Capobianco

Mr. Rvan Case

Ms. Cindy Chok

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Ms. Leslie Fitzsimmons

Mr Daniel Goldich

Mr. Michael Handlin Jr.

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Mas Mexicali Cantina

Master P's World Class Tae

Kwon Do Centers LLC

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Mr. Sean McPeak

Mike's Pizza Shop

Mr. Ted J. Mosher

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Ms Kira Peterson

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Mr. Keith Sullivan

Mr. Larry Taylor

Mr. Jason M. Tucker

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# GALA LONGWOOD GARDENS





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#### **SPONSOR**

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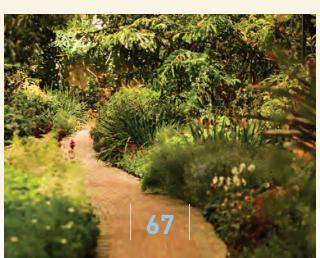
## Gala at Longwood Gardens

An Event by Friends of Chester County Hospital Organized by the Gala Committee Chair: Karen Flickinger Benefiting Chester County Hospital

Dr. and Mrs. Craig W. Jester Dr. and Mrs. Andre A. Konski Mr and Mrs Peter W Orr Otto's BMW of West Chester Lawrence N. Shulman, M.D. Mr. and Mrs. Andrew D. Strawbridge

Thomas Chevrolet Mrs. Marv G. Warden Mr. William W. Wylie, Jr. CORPORATE PATRONS

Cassatt RRG Holding Company Crothall Healthcare, Inc.



**Emergency Care Specialists** HSC Builders and Construction Managers Intech Construction

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# Brandywine Valley Heating & Air Conditioning Challenge for Cancer Bike Tour

Organized by the Challenge Committee Chair: Richard A. Stevenson

Benefiting Abramson Cancer Center at Chester County Hospital and Neighborhood Health



Above: Presenting sponsor, Bill Ronayne

#### PRESENTING SPONSOR

Brandywine Valley Heating

& Air Conditioning

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The Medical Staff of Chester

County Hospital

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#### **BBQ / LUNCH SPONSOR**

Greater West Chester Sunrise Rotary

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West Chester Cycling Club

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Summit Fitness

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Victory Brewing Company

West Chester Police

West Goshen Police

YMCA of Brandywine Valley ■







Opportunities for volunteering at the hospital include such important tasks as transporting patients in wheelchairs, staffing the information desk, and working in the Gift Shop. During the 2016 Volunteer Appreciation Luncheon, the volunteers listed below received recognition pins for achieving hour milestones. The volunteers contributed 41,147 hours during the fiscal year 2016.





#### 8000 HOURS

Helen Hartman Marion Morton

#### 7000 HOURS

Barb Artz

#### 5000 HOURS

Amos Scott

#### 3000 HOURS

Lorraine Kley Paul Socorso Bill Wilson

#### 2000 HOURS

Dennis Ayotte

Elaine Babicki Bill Grace Don Hornig

Margaret Moore Joan Rensch

Lance Seidel Peggy Vaughan

#### 1000 HOURS

Rick Bovenkerk Eileen Cecilia Fred Gaffnev Debbie Griffin Rob Gushurst

John Herley Bill Jefferis

Sylvia Krangel Linda Kutta

Arlene Osborne Diana Palermo Tom Sexton

Helen Smith Billie Souney Rudy Theis

Susan Tromblev Elsbeth Wosak Margaret Yarosh

#### 500 HOURS

George Buczala

Jean Burke Sandy Cumpston Bonnie D'Ginto Carol Grace Jude Douglass Jane Mangelli Mary Pacelli Peggy Pastino Kiran Taunk

Nancy Todor

Isaac Wagner

The VolunTEEN program, for ages 14 to 18 years old, takes place on Saturday and Sunday mornings. Teens perform a variety of tasks throughout the hospital, including making beds, filling water pitchers, running errands, and escorting patients. The following teens achieved hourly milestones during fiscal year 2016.

#### 200 HOURS

Isaac Linton Travis Liu Suraj Manoj Ankit Raina

100 HOURS Michelle Buyser

lessica Gonzalez Vinush Gunalan Alice Wu Sheetal Kommoiu Matt Santos Ariun Saxena

Abbey Shea



**GATEWAY MEDICAL ASSOCIATES TAKES PRIDE IN SUPPORTING** AND ENHANCING **PROGRAMS** THAT WILL HELP **IMPROVE THE HEALTH OF** THOSE IN THE COMMUNITY. **WORKING TOGETHER** WITH CHESTER **COUNTY HOSPITAL WE CAN HELP REALIZE OUR** SHARED GOAL-**GREAT PATIENT CARE. WE ARE PROUD TO SPONSOR EVENTS** THAT SUPPORT **COMMUNITY BASED SERVICES SUCH AS** THE PRENATAL CLINIC AND THE DIABETES **SELF-MANAGEMENT PROGRAM AT CHESTER COUNTY** HOSPITAL.

-SUSAN K. FLECK. DIRECTOR OF OPERATIONS. GATEWAY MEDICAL ASSOCIATES



## 10th Annual Polo Cup

An Event of the Women's Auxiliary to Chester County Hospital Organized by the Turks Head Auxiliary Co-Chairs: Liz Moffett and Dina Ciccarone Benefiting the Prenatal Clinic and the Women's Auxiliary Pledge

#### PRESENTING SPONSOR

Medical Staff of Penn Medicine

Chester County Hospital

#### CUP BENEFACTOR

Gateway Medical Associates

#### CAR SPONSOR

Stillman Volvo

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Open Haus Studio

Pepper Medical, Inc.

The Wawa Foundation

Timothy Off Heating & Air Conditioning

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Chester County OBGYN Div

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Alan Paul Novak

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St. John Knits

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Total Environmental Solutions

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Eric Lien

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Karen Horan

Lyons Dougherty LLC

MacElree Harvey, Ltd.

Mr. William W. Wylie, Jr.

#### IN-KIND DONORS

A Handy Gentleman

acac Fitness & Wellness Centers

#### POLO CUP CONTINUED

Acorn Cottage Style

American Helicopter Museum

& Education Center

ATA Martial Arts

Baguette Magique

Brandywine Prime

Chaddsford Winery

Chester County Day Committee

Chester County Historical Society

Chester County Running Store

Clayborn Pottery

The Couch Tomato

Couture Medical Spa

Currie Hair Skin Nails

Dansko

The Desmond Hotel

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East Coast Float Spa

Eastern Horticulture

Elephants On Parade

**Emily Alice** 

Fox Mountain Consulting, Inc.

Fuzzy Me

The Gables At Chadds Ford

Galer Estate Vineyard & Winery

Ms. Ree Gallagher

Mr. and Mrs. John F. Hannafin

Houpette

Mr. Tim Horan

Iron Hill Brewery & Restaurant

Kelly's Sports, Ltd.

Kennett Brewing Company

Mr. and Mrs. Chris J. Knauer

Kramer Portraits

Lantern Theater

Levante Brewing Company

#### MARY L. HARRIS AWARD

The Turks Head Branch of the Women's Auxiliary to Chester County Hospital is proud to



present the 2016 Mary L. Harris Award to the **Patricia Kind Family Foundation**, in honor of the late Patricia Kind. Mrs. Patricia Kind devoted her life to giving back to her community. Her philanthropic support throughout the years made a lasting impact on the most vulnerable populations. In 1996, she founded the Patricia Kind Family Foundation, a private, nonprofit organization that focuses its grant making on health and human services throughout the Philadelphia metropolitan area.

Mrs. Kind's children continue her legacy through The Patricia Kind Family Foundation by encouraging practical, caring solutions to community problems with their support of preventative and direct service efforts to those most in need. The Patricia Kind Family Foundation's support of the Chester County Hospital OB/GYN Clinic over the past decade has allowed the Clinic to continue providing vital services to Chester County's expectant mothers—making sure that every baby delivered at Chester County Hospital has a healthy start in life.

The Turk's Head Branch of the Women's Auxiliary to Chester County Hospital applauds the ongoing efforts of the Patricia Kind Family Foundation and is privileged to honor Patricia Kind's legacy. Established in 2015, the Mary L. Harris Award recognizes an individual or organization in our community whose volunteer work and philanthropic support helps to improve the health and wellbeing of children living in Chester County.

This award honors the legacy of Mary L. Harris, past President of the Women's Auxiliary to Chester County Hospital, whose dedication in serving the women and children of Chester County led to the creation of the Women's Auxiliary Prenatal Clinic Fund. This award is given annually during the Chester County Hospital Polo Cup.

Matlack Florist

Mattock School Of Music

Ms. Anne Marie Mauro

Mr. and Mrs. Steven M. Mogck

Monkeyfish Toys

NFL Player's Association

Mr. and Mrs. Michael A. Pastino

Mr. Bill Pastino

The People's Light & Theatre Company

Radley Run Country Club, Inc.

Resident Theatre Company

Salon Secrets Spa

Mr Jim Salvas

Side Bar & Restaurant

Skv Zone

Social Lounge

Spirit Of Yoga

Taylor Music Store and Studios

Treehouse World

Mr. and Mrs. Jonathan Waple

Warner Hotel

White Manor Country Club ■

# CHESTER COUNTY HOSPITAL

Unaudited June 30, 2016

#### **ASSETS**

#### **Current Assets**

|   | Centralized Treasury (University of Pennsylvania Healt | h System) (\$27,299,100) |  |
|---|--|--------------------------|--|
|   | Patient Accounts Receivable, Net of Estimated Un       | collectibles             |  |
|   | of \$9,387,000 in 2016                                 | \$31,230,202             |  |
|   | Other Accounts Receivable                              | \$786,464                |  |
|   | Inventories of Drugs and Supplies                      | \$5,677,504              |  |
|   | Prepaid Expenses and Other Current Assets              | \$3,814,846              |  |
|   | Total Current Assets                                   | \$14,209,916             |  |
| ì | ther Assets  |                          |  |
|   |  |                          |  |

| Donor Restricted Funds                   | \$17,147,627  |
|--|---------------|
| Donor Restricted Pledges                 | \$1,171,288   |
| Investment in Turks Head Surgery Center  | \$7,308,856   |
| Interest in Net Assets of The Foundation | \$4,101,836   |
| Property, Plant and Equipment, Net       | \$135,549,685 |
| Deferred Financing Costs                 | \$186,193     |
| Other Assets                             | \$233,924     |
| Insurance Recoveries Receivable          | \$4,386,104   |
| Total Assats                             | \$104 DOE 430 |

#### LIABILITIES AND NET ASSETS

#### **Current Liabilities**

| Current Installments Of Long-Term Debt | \$94,385     |
|--|--------------|
| Accounts Expenses                      | \$4,802,192  |
| Accrued Salaries, Wages and Vacation   | \$6,327,577  |
| Estimated 3rd Party Settlement         | \$5,486,894  |
| Total Current Liabilities              | \$16,711,048 |
| Long-Term Debt                         | \$50,000,000 |
| Other Liabilities                      | \$5,871,379  |
| Total Liabilities                      | \$72,582,427 |

#### Net

| et Assets                        |               |
|----------------------------------|---------------|
| Unrestricted                     | \$92,912,797  |
| Temporarily Restricted           | \$3,516,287   |
| Permanently Restricted           | \$15,283,918  |
| Total Net Assets                 | \$111,713,002 |
| Total Liabilities and Net Assets | \$184,295,429 |

# CHESTER COUNTY HOSPITAL

Unaudited June 30, 2016

#### **Unrestricted Revenue, Gains and Other Support**

|   | Net Patient Service Revenue              | \$297,612,240  |
|---|--|----------------|
|   | Provision for Bad Debts                  | (\$10,001,247) |
|   | Other Revenue                            | \$20,910,981   |
|   | Total Revenue, Gains and Other Support   | \$308,521,974  |
| 3 | kpenses                                  |                |
|   | Salaries and Wages                       | \$114,144,805  |
|   | Supplies and Other Departmental Expenses | \$143,677,920  |
|   | Employee Benefits                        | \$29,398,214   |
|   | Depreciation and Amortization            | \$13,953,400   |

| Insurance  | 471,430              |
|--|----------------------|
| Interest   | \$303,646            |
| Total Expenses                                   | \$301,949,415        |
| Gain from Operations                             | \$6,572,559          |
| Other Income                                     | \$2,643,027          |
| Excess of Revenues, Gains and Other Support Over | Expenses \$9,215,586 |
| Release from Temporary Restrictions              | \$5,522,706          |
| Transfers to Affiliates                          | (\$3,161,230)        |
| Increase In Unrestricted Net Assets              | \$11,577,062.00      |
|  |                      |

# 2 0 1 6 DONOR REPORT

# CHESTER COUNTY HOSPITAL STATISTICAL RECORD OF SERVICE

For the Years Ending June 30, 2015 and 2016

|  | 2015    | 2016    |
|--|---------|---------|
| Adult and Pediatric Patient Admissions (excluding Newborns)                  | 13,521  | 13,855  |
| Observation Status Patients  | 2,621   | 2,724   |
| Adult and Pediatric Days (excluding Newborns)                                | 54,315  | 54,787  |
| Average Length of Stay (excluding Newborns)                                  | 4.02    | 3.95    |
| Newborn Admissions   | 2,386   | 2,378   |
| Newborn Days   | 5,057   | 5,112   |
| Average Daily Census, Adults and Pediatrics                                  | 148.8   | 149.7   |
| Average Daily Census, Newborns   | 13.9    | 14.0    |
| Patients Treated in the Emergency Room                                       | 45,317  | 44,959  |
| Outpatient Visits to Clinic, Physical Therapy, Cardiology, Cancer Center etc | 166,419 | 180,079 |
| Surgical Operations: Outpatient  | 4,806   | 4,936   |
| Laboratory Outpatient Visits   | 118,488 | 120,302 |
| Radiology Outpatient Examinations and Treatments                             | 176,326 | 183,735 |

# THE CHESTER COUNTY HOSPITAL FOUNDATION BALANCE SHEET

Unaudited June 30, 2016

#### **ASSETS**

#### **Current Assets**

| Cash                                  | \$758,732   |
|---------------------------------------|-------------|
| Investments                           | \$3,179,875 |
| Unrealized Appreciation of Investment | \$408,861   |
| Interest Receivable                   | \$8,214     |
| Total Current Assets                  | \$4.355.682 |

#### LIABILITIES AND NET ASSETS

| Accounts Payable               | \$2,598     |
|--------------------------------|-------------|
| Due to Chester County Hospital | \$251,248   |
| Total Liabilities              | \$253,846   |
| Unrestricted Net Assets        | \$4,101,836 |
| Total Liabilities              | \$4,355,682 |

#### STATEMENT OF OPERATIONS

#### Income

| Donations                     | \$2,590,238   |
|-------------------------------|---------------|
| Expenses                      |               |
| Professional Fees             | \$166,690     |
| Development Expenses          | \$150,646     |
| Other                         | \$38,301      |
| Total Expenses                | \$355,637     |
| Operating Margin              | \$2,234,601   |
| Non-Operating Income Loss     | (\$41,781)    |
| Revenue in Excess of Expenses | \$2,192,820   |
| Grant Allocations             | (\$2,758,051) |
| Change in Net Assets          | (\$565,231)   |

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Advancement Services

Karen DeStefano, Director of

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Brenda Fairchild, Manager,

Women's Auxiliary Gift Shop

Thomas Gavin, Director of Development

Christine Hasen.

Manager, The Encore Shop

Ashley Kopp, Director of Development, Annual Givina and Donor Relations

Maggie Marsden, Executive Assistant

Maggie McIntosh,

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# THE CHESTER COUNTY HOSPITAL Foundation

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## Caring for our community is our mission at Chester County Hospital. However, we could not do it without you.

Responding to ever-evolving challenges in health care, expanding and improving services, all while staying focused on each patient's unique circumstances, is only possible because of you. Your thoughtful generosity and passion to help others is truly what makes Chester County Hospital one of the leading providers of care in the region. Volunteerism and philanthropy create the foundation that promises greater possibilities. Together, we will ensure optimum health and wellbeing for everyone who calls Chester County their home—today and for generations to come.